

# Investing in Agile

A STORY OF OWNING CHANGE



## Financial institution increases speed and quality of services

Our client is an American multinational financial institution with a presence in over 30 countries and over \$1 trillion in assets. Helping customers achieve personal and financial goals is in their DNA. It's no surprise that they take the same approach to providing best-in-class products and services through accelerating speed to market and innovation. Like any transformative journey, it starts with a look inward.

#### **THE PROPOSITION:** Becoming Agile

Determined to remain in the <u>market</u> driver seat, they knew they needed to operate iteratively to stay cutting edge. Their vision: delivering for their customers—faster and better. The way they were going to get there? Full Agile adoption. But understanding Agile practices and adapting to change requires training, coaching and change management. So, our client forged ahead with us by their side to implement a robust Agile adoption solution to get their teams up and running.

#### **OUR PROPOSAL:**

#### Training at the forefront

Arm in arm, we helped our client transform their organization through customized Agile <u>learning</u> and adoption solutions. By implementing a holistic training and coaching program, our client now better understands how to prioritize their requested work product based on business value—and has functional metrics to support continuous improvement. Our collaboration provided training and integrated coaching while addressing all levels of the organization's leadership. To ensure training was dynamic, we shared best practices, discoveries and efficiencies gained across all teams and locations.

#### **POWERFUL PARTNERSHIP:** Operating at the pace of change

Speed, achieved. We've provided a foundation for accelerated, sustainable Agile adoption to enable long-term success. By understanding their culture, we helped them scale to reach new heights of performance and learning stickiness. Our client knows that they must remain flexible in order to adapt during changing times—that's why we were lock-step with them to provide guidance and support along the way.





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### **Real-World Results**

Breaking down barriers to compete in an ever-evolving world—our client is all in on moving their organization and employees forward. Through high-quality training and leadership participation, they're positioned to transform their business from the top down. We trained and coached over 1,500 employees on Agile, doubling their team productivity and reducing product defects by 40%.

While providing Agile training and coaching fueled our client to address their transformation needs, the long-term win is driving them toward self-sufficiency and a continuous learning culture as they scale. Designed from the start for incredible growth.



#### About TEKsystems

We're partners in transformation. We help clients activate ideas and solutions to take advantage of a new world of opportunity. We are a team of 80,000 strong, working with over 6,000 clients, including 80% of the Fortune 500, across North America, Europe and Asia. As an industry leader in Full-Stack Technology Services, Talent Services and real-world application, we work with progressive leaders to drive change. That's the power of true partnership. TEKsystems is an Allegis Group company.

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