

# Customization in the Cloud

A STORY OF OWNING CHANGE



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# **Owning Change in Education Administration**

Our customer, one of the largest public school insurance pool providers in the U.S., is overseen by a large educational institution that provides aggregated healthcare services to multiple school districts. To stay competitive, increase efficiency and reduce costs, they embarked on an application modernization and subsequent cloud migration.

### **THE CHALLENGE: LESSONS IN INNOVATION** Enable Efficiency on the Cloud

Our customer wanted to completely modernize their legacy health insurance platform to better support the growing business demand. At the time, they were managing one of the largest public school pools in the U.S., with a combined budget of \$2.5B and insuring approximately 500,000 individuals.

When evaluating cloud migration, they needed flexibility to handle the rapidly expanding regulatory environment. They wanted to ensure cloud security and compliance, while automating and enabling B2B integration. They looked for streamlined processes and more data visibility, reporting and analytics.

Their next step? Develop an application modernization strategy on the right technology platform—with the right partner. Enter TEKsystems.

## **OUR SOLUTION: ACE SCALABLE GROWTH** Customized Cloud Strategy with Microsoft Azure

Our solution had to keep them competitive in their marketplace while future-proofing for their foreseeable business growth. As a <u>Microsoft</u> <u>Solutions Partner</u>, we developed a cloud-centric design on Microsoft Azure in lockstep with our customer to customize functionality, reporting and <u>data analytics</u>.

We provided the latest Microsoft stack of technology, blended an onshore and offshore Agile team to be cost-effective and activated an Agile solution to support <u>cloud</u> environments. All while managing ongoing support and maintenance to the legacy platform. Customization delivered.





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#### **POWERFUL PARTNERSHIP: GRADUATING TO EFFICIENCY**

#### Maximizing Investment in Cloud

To accelerate the transformation, TEKsystems worked closely with our customer to identify what would move them forward—the technology and the process. We stepped in and performed the full cycle cloud and application modernization, from assessment to deployment and now support and enhancements. We worked with their team to help them develop an Agile methodology to application development, embraced by users across the enterprise. The customer valued the new features and functionality—and the new Agile approach.

## **Real-World Results**

The solution and optimization have resulted in a 50% decrease in monthly (platform) costs for our customer. In addition, they saved 10% per member in monthly costs, approximately \$600K+. Application design allowed for elimination of data duplication, automation and bulk processing of data. Even improving open enrollment by 18%. Our customer now has a more robust, scalable platform for their future growth. With the right partner, modernizing a legacy platform can provide business efficiencies and a competitive advantage.



#### About TEKsystems and TEKsystems Global Services

We're TEKsystems. We accelerate business transformation for our customers. We bring real-world expertise to solve complex technology, business and talent challenges—across the globe. We're a team of 80,000 strong, working with over 6,000 customers, including 80% of the Fortune 500 across North America, Europe and Asia, who partner with us for our scale, full-stack capabilities and speed. We're strategic thinkers, hands-on collaborators, helping customers capitalize on change. We're building tomorrow by delivering business outcomes and driving positive impacts in our global communities. TEKsystems is an Allegis Group company.

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