

**Price Sheet for Services**

CATEGORY NAME	SERVICE NAME	SERVICE DESCRIPTION (provide detailed service features)	Service Number (optional)	List COST Unit	Per	Unit of Measure	Discount % off MSRP/List (2 decimals)	* DIR Customer Price EACH/Per Unit
<i>AI Development Services (sample)</i>	<i>Senior AI Engineer/Developer</i>	<i>Develops ML models in APIs for application access, tests and validates ML models, and builds custom AI solutions.</i>		<i>\$150.00</i>		<i>Hour</i>	<i>5.00%</i>	<i>\$143.57</i>
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Program Manager/Customer Success Leader (onshore/U.S.-based)	Serve as the single-point-of-contact and escalation point for DIR, communicating work status and utilization of TEKsystems' team member(s) on a regular basis for the required activities as required	NA	\$182.50		Hourly Rate	2.00%	\$178.85
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Solution Architect (onshore/U.S.-based)	Provide best practice thought leadership, vetting of candidates, and technical review of work products as well as technical and product oversight of the hybrid US/India team	NA	\$228.00		Hourly Rate	2.00%	\$223.44
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Senior Project Manager/Scrum Master (onshore/U.S.-based)	Conduct scrum ceremonies, Sprint planning and backlog management and create user stories/requirements Perform overall project management of TEKsystems' onshore and offshore team members	NA	\$151.13		Hourly Rate	2.00%	\$148.10
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Engineer - Basic (onshore/U.S.-based)	Design, build, test and maintain data and analytics scenarios and verify events through automated script	NA	\$161.20		Hourly Rate	2.00%	\$157.98
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Engineer - Intermediate (onshore/U.S.-based)	Design, build, test and maintain data and analytics scenarios and verify events through automated script	NA	\$171.28		Hourly Rate	2.00%	\$167.85
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Engineer - Specialist (onshore/U.S.-based)	Design, build, test and maintain data and analytics scenarios and verify events through automated script	NA	\$181.35		Hourly Rate	2.00%	\$177.72

2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Scientist - Basic (onshore/U.S.-based)	Design data modeling processes, create algorithms and predictive models to extract the data the business needs, and help analyze the data, train and adjust models	NA	\$161.20	Hourly Rate	2.00%	\$157.98
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Scientist - Intermediate (onshore/U.S.-based)	Design data modeling processes, create algorithms and predictive models to extract the data the business needs, and help analyze the data, train and adjust models	NA	\$171.28	Hourly Rate	2.00%	\$167.85
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Scientist - Specialist (onshore/U.S.-based)	Design data modeling processes, create algorithms and predictive models to extract the data the business needs, and help analyze the data, train and adjust models	NA	\$181.35	Hourly Rate	2.00%	\$177.72
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	QA Engineer - Basic (onshore/U.S.-based)	Functional and data testing/validation based on system development stories, acceptance criteria and defined test cases	NA	\$141.05	Hourly Rate	2.00%	\$138.23
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	QA Engineer - Intermediate (onshore/U.S.-based)	Functional and data testing/validation based on system development stories, acceptance criteria and defined test cases	NA	\$151.13	Hourly Rate	2.00%	\$148.10
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	QA Engineer - Specialist (onshore/U.S.-based)	Functional and data testing/validation based on system development stories, acceptance criteria and defined test cases	NA	\$166.24	Hourly Rate	2.00%	\$162.91

2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Project Manager/Scrum Master (offshore/India-based)	Work with Senior Project Manager on sprint planning activities Manage and provide oversight for day-to-day activities of TEKsystems' team members	NA	\$58.00	Hourly Rate	2.00%	\$56.84
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Project Administrator (offshore/India-based)	Perform operational activities in support of the Project Manager/Scrum Master	NA	\$42.00	Hourly Rate	2.00%	\$41.16
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Engineer - Basic (offshore/India-based)	Design, build, test and maintain data and analytics scenarios and verify events through automated script	NA	\$35.26	Hourly Rate	2.00%	\$34.56
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Engineer - Intermediate (offshore/India-based)	Design, build, test and maintain data and analytics scenarios and verify events through automated script	NA	\$40.30	Hourly Rate	2.00%	\$39.49
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Engineer - Specialist (offshore/India-based)	Design, build, test and maintain data and analytics scenarios and verify events through automated script	NA	\$48.36	Hourly Rate	2.00%	\$47.39
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Scientist - Basic (offshore/India-based)	Design data modeling processes, create algorithms and predictive models to extract the data the business needs, and help analyze the data, train and adjust models	NA	\$43.00	Hourly Rate	2.00%	\$42.14

2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Scientist - Intermediate (offshore/India-based)	Design data modeling processes, create algorithms and predictive models to extract the data the business needs, and help analyze the data, train and adjust models	NA	\$53.00	Hourly Rate	2.00%	\$51.94
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	Data Scientist - Specialist (offshore/India-based)	Design data modeling processes, create algorithms and predictive models to extract the data the business needs, and help analyze the data	NA	\$68.50	Hourly Rate	2.00%	\$67.13
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	QA Engineer - Basic (offshore/India-based)	Functional and data testing/validation based on system development stories, acceptance criteria and defined test cases	NA	\$30.23	Hourly Rate	2.00%	\$29.62
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	QA Engineer - Intermediate (offshore/India-based)	Functional and data testing/validation based on system development stories, acceptance criteria and defined test cases	NA	\$35.26	Hourly Rate	2.00%	\$34.56
2.1.2 Artificial Intelligence (AI) 2.1.3 Machine Learning 2.1.4 Robotic Process Automation (RPA) 2.1.5 Natural Language Processing (NLP) 2.1.6 Computer Vision (CV) 2.1.7 Digital Assistant 2.1.8 Ancillary Services	QA Engineer - Specialist (offshore/India-based)	Functional and data testing/validation based on system development stories, acceptance criteria and defined test cases	NA	\$40.30	Hourly Rate	2.00%	\$39.49

**Additional Discount Based On Aggregate Sales**

Contract Sales Threshold	Service Category Description	Service Number (if Applicable)	Original Discount	Additional Discount	Total Discount