



## Case Study

Leading provider of Internet hardware and software services sought high caliber developers to meet aggressive timeline for applications release

### Client:

A Leading Provider of Hardware, Software, and Services for the Internet

### Industry:

Information Technology

### Service Offering:

#### Staffing Services

- Applications Staffing Services



**The Situation:** This company is a major leading provider of hardware, software, and services used for powering the Internet. The company's Global Sales Organization IT (GSO IT) is responsible for all development, maintenance, and support of the company's external portal development initiatives including two of its Web sites.

**The Challenge:** When the relationship between TEKsystems® and the company began, the company was in desperate need of qualified high-level JAVA™ consultants to work within the "External Portal Development" group. The group was very understaffed from a development perspective and needed to grow to approximately 22 developers in a short period of time in order to stay on schedule for upcoming application release deadlines.

**The Response:** As a premier provider of technology staffing and services, TEKsystems was able to fill all 22 positions with qualified consultants, many of whom eventually went on to fill key roles within the group. In addition, the TEKsystems account manager had assumed part-time responsibilities on-site at the company in order to help manage the day to day Human Resources-related issues with his consultants. This had proven to be an enormous value-add for the GSO IT managers. TEKsystems' account manager was actively involved in staff meetings, performance reviews and other team building events.

**The Result:** Management within GSO IT was ecstatic about both the level of service being provided, as well as the turnaround time with which TEKsystems was able to deliver such high caliber technical talent. TEKsystems has since received numerous reference letters commending a job well done, and has also been referred to other groups within the company.

**The Technology:** JAVA™