



Case Study

Global pharmaceutical manufacturer identified TEKsystems' Technical Professionals as the benchmark for excellence and performance

Client:

A Large Pharmaceutical
Manufacturer

Industry:

Manufacturing

**Service Offering:
Staffing Services**

- Infrastructure Staffing Services



The Situation: Located in New England, this well-respected company is one of the largest drug manufacturers in the world. It is also one of the biggest employers in southeastern New England, using Information Technology consultants, contract employees, and services in many different groups and capacities.

The Challenge: This client constantly deals with suppliers looking for business. Therefore, the company seeks only those vendors who will consistently provide high levels of service and who meet and exceed the demands of their business challenges.

The Response: TEKsystems® has obtained a significant amount of this client's staffing business. As a premier provider of technology staffing and services, and as a preferred vendor in one of the groups that seeks resources, TEKsystems has filled the needs for Microsoft® NT Engineers, Microsoft® Exchange Engineers, and UNIX Engineers, while helping the IT department accomplish its goals. In another group, TEKsystems provided many competent Technical Professionals and has also raised the bar for excellence for the vendors on the preferred list. In many cases, TEKsystems has received requirements up to two weeks after preferred vendors and has still won the business.

The Result: TEKsystems has proven its value to this pharmaceutical company by becoming a valuable supplier.

The Technology: Microsoft® Windows® NT Engineers, Microsoft® Exchange Engineers, UNIX Engineers